### UNITED STATES DISTRICT COURT FOR THE DISTRICT OF NEW JERSEY **CAMDEN VICINAGE**

IN RE: VALSARTAN, LOSARTAN, AND IRBESARTAN PRODUCTS LIABILITY LITIGATION

This Document Relates to All Actions

MDL No. 2875

Honorable Robert B. Kugler, District Court Judge

**DEFENDANTS' (PROPOSED) SURREPLY** IN FURTHER OPPOSITION TO PLAINTIFFS' MOTION FOR CLASS CERTIFICATION OF CONSUMER ECONOMIC LOSS CLAIMS<sup>1</sup>

<sup>&</sup>lt;sup>1</sup> Unless otherwise indicated, capitalized terms in this brief have the same meaning as in Plaintiffs' Motion for Class Certification [Dkt. 1747], Plaintiffs' Memorandum of Law in Support of Their Motion for Class Certification of Consumer Economic Loss Claims ("Pl. EL Br.") [Dkt. 1748], Defendants' Memorandum of Law in Opposition to Plaintiffs' Motion for Class Certification of Consumer Economic Loss Claims ("Def. EL Opp.") [Dkt. 2008], and Plaintiffs' Reply in Further Support of Their Motion for Class Certification of Consumer Economic Loss Claims (the "Reply" or "Pl. EL Reply") [Dkt. 2057].

#### **INTRODUCTION**

Plaintiffs' Reply effectively abandons their original Trial Plan, which called for a "single trial" before a "single jury" to try "all of the Classes' claims." Plaintiffs fail, however, to describe what they propose in its place. Instead, they urge the Court to certify their Classes now and figure out the rest later through "imaginative solutions" and the unexplained use of various "manageability tools." Plaintiffs further propose an unprecedented new legal standard for state law "groupings," while papering over innumerable variations in state law with the thinnest of analyses and inaccurate citations. As discussed below, Plaintiffs' new arguments and authorities do not hold up to scrutiny, and fail to rescue their incurably deficient class certification motion.<sup>2</sup>

#### **ARGUMENT**

#### A. Plaintiffs Have Abandoned Their Unworkable Trial Plan But Offer No Alternative.

Plaintiffs' opening brief and accompanying Trial Plan explicitly proposed "a *single* trial" with "a *single* jury" to decide all legal claims for all "state law groupings[.]" (Pl. EL Br. 109, Ex. 193 at 1-3 (emphases added)). Plaintiffs did not mince words, declaring: "[A]II of the Classes' claims can be jointly prosecuted in a single trial with a jury making findings on the legal claims, and the Court making findings on the equitable claims." (Pl. EL Br., Ex. 193 at 3 (emphases added)). Having read Defendants' brief, Plaintiffs now effectively concede: (1) the Court lacks jurisdiction over a majority of their subclasses; and (2) there is no way to manageably instruct one jury on the claims of 93 consumer subclasses (and 21 TPP subclasses) under five separate theories and 52 jurisdictions' individual laws and distinct jury instructions. (See Def. EL Opp. 64-69, App. K-N). Without a workable trial plan, Plaintiffs pivot in their Reply, accusing Defendants of

This Surreply addresses the most egregious of Plaintiffs' errors in their Reply. Defendants request oral argument to provide the Court with a more complete discussion of the numerous grounds preventing certification of Plaintiffs' proposed consumer economic loss classes.

somehow pushing them to propose an unmanageable trial, throwing out a number of unformed or half-formed ideas for alternative trials, and insisting they need no trial plan at all yet offering no alternative to satisfy their burden of proof. Plaintiffs' arguments should all be rejected.

First, Plaintiffs mischaracterize Defendants' March 9, 2020 submission [Dkt. 393] advocating an "omnibus class certification motion." (Pl. EL Reply 1, 3-4). The only issue before the Court in March 2020 was whether to consider class certification in separate "tracks" by individual Defendant [Dkt. 392] or to address Plaintiffs' claims against all Defendants together for purposes of deciding class certification [Dkt. 393]. The Court ultimately chose the omnibus approach, which remains the more efficient vehicle to address class certification because Plaintiffs fail to satisfy Rule 23 as to the various groups of defendants for essentially the same reasons. Nowhere did Defendants suggest that a joint trial of multiple types of defendants, 93 consumer subclasses and 21 TPP subclasses would be manageable or otherwise satisfy Rule 23.

Second, Plaintiffs urge the Court to "devise imaginative solutions" using "manageability tools" (Pl. EL Reply 5-9), but offer no such solutions. In other words, Plaintiffs suggest that the Court kick the can down the road. But it is Plaintiffs' burden to propose a manageable and administratively feasible plan that comports with Rule 23, and "[s]uch assurances that a party 'intends or plans to meet the requirements' are insufficient to satisfy Rule 23." *Carrera v. Bayer Corp.*, 727 F.3d 300, 311 (3d Cir. 2013) (quoting *In re Hydrogen Peroxide*, 552 F.3d 305, 318 (3d Cir. 2008)). If Plaintiffs had a manageable class action proposal, it should have been included in their opening brief; the fact that they could not even come up with a workable plan in their Reply speaks volumes. Asking the Court "to certify this class on the basis of mere promises that a manageable litigation plan can be designed ... as the litigation progresses" does not satisfy Plaintiffs' "burden of designing a workable plan for trial ... prior to class certification." *Chin v.* 

Chrysler Corp., 182 F.R.D. 448, 458 (D.N.J. 1998).

Third, Plaintiffs' outdated authorities do not support certification. In re Visa Check/ MasterMoney Antitrust Litigation, 280 F.3d 124 (2d Cir. 2001), involved only federal antitrust claims and disfavored denying certification where, unlike the innumerable problems in this case, the "sole" manageability issue there was "the necessity for individualized damages determinations." Id. at 140-41. In re Copley Pharm., Inc., 158 F.R.D. 485 (D. Wyo. 1994), has been repeatedly criticized and limited by courts around the country because the Copley court did not sufficiently consider state-law variations, and in any event, that court only certified some elements of the plaintiffs' claims and left the rest for individual trials.<sup>3</sup> In re School Asbestos Litigation, 789 F.2d 996 (3d Cir. 1986), affirmed the certification of a narrow class despite expressing "misgivings on manageability" because of "the highly unusual nature of asbestos litigation," id. at 999-1001, 1007, 1011, and has been repeatedly rejected in non-asbestos cases.<sup>4</sup> The three In re Motor Fuel Temperature Sales Practices Litigation cases involved the diametric

<sup>&</sup>lt;sup>3</sup> See, e.g., Dent v. Nat'l Football League, No. C 14-02324 WHA, 2021 WL 3885954, at \*10 (N.D. Cal. Aug. 31, 2021) (disagreeing with *Copley* "that 'the standard for ordinary negligence does not significantly differ throughout the country[,]" and finding that the "trial of plaintiffs' proposed nationwide negligence class implicating the law of at least 23 different states would become a sprawling train-wreck") (citation omitted); Patton v. Topps Meat Co., LLC, No. 07-CV-00654 S M, 2010 WL 9432381, at \*1 (W.D.N.Y. May 27, 2010) (denying class certification in case involving contaminated meat; Copley is "readily distinguishable" because it "predat[ed] Amchem and only certif[ied] several common threshold issues, but not causation and damages").

<sup>&</sup>lt;sup>4</sup> See, e.g., Fisher v. Bristol-Myers Squibb Co., 181 F.R.D. 365, 369 & n.2 (N.D. Ill. 1998) (denying class certification of pharmaceutical products class action where "variation in state laws would make it difficult, if not impossible, to craft comprehensible jury instructions," and finding that In re School Asbestos "hardly constitutes a ringing endorsement of the practice" given the Third Circuit's misgivings on manageability); Matter of Rhone-Poulenc Rorer, Inc., 51 F.3d 1293, 1304 (7th Cir. 1995) (decertifying a class action and finding *In re School Asbestos* unpersuasive because "[t]he number of asbestos cases was so great as to exert a well-nigh irresistible pressure to bend the normal rules"); Prvor v. Nat'l Collegiate Athletic Ass'n, No. CIV.A. 00-3242, 2004 WL 1207642, at \*4 (E.D. Pa. Mar. 4, 2004), opinion modified on denial of reconsideration, 2004 WL 1472797 (E.D. Pa. Apr. 6, 2004) (finding In re School Asbestos unpersuasive where "[t]he litigation involved in this case is not comparable to the asbestos litigation").

opposite of what Plaintiffs propose here—discrete partial certifications of single-state classes against individual defendants based on state-specific analyses. *See* 271 F.R.D. 221, 237-38 (D. Kan. 2010) (certifying Kansas-only class as to liability and injunctive aspects of plaintiffs' claims); 279 F.R.D. 598 (D. Kan. 2012) (denying decertification of same); 292 F.R.D. 652 (D. Kan. 2013) (certifying California-only classes as to liability and injunctive aspects of plaintiffs' claims).

# B. Plaintiffs' Revised State-Law "Groupings" Do Not Cure The Material Legal Or Factual Variations Within Their Original Proposed Subclasses.

Plaintiffs also attempt in their Reply to cobble together a three-part standard for state law "groupings" based on a handful of cherry-picked phrases from two cases approving nationwide settlement classes, Sullivan v. DB Investments, Inc., 667 F.3d 273, 301 (3d Cir. 2011), and In re Warfarin, 391 F.3d 516, 529 (3d Cir. 2004), and a third case denying certification of multi-state groupings, Grandalski v. Quest Diagnostics Inc., 767 F.3d 175 (3d Cir. 2014). (Pl. EL Reply 20-21). According to Plaintiffs, the Court must decide whether Plaintiffs' groupings: (1) present "insuperable" obstacles that render class litigation unmanageable; (2) present a "workable solution" to state law variations; and (3) are based on a "predictable pattern" within a "broad constellation" of laws. (Id.). Again, none of this was addressed in Plaintiffs' opening brief, and these belated arguments are contrary to Third Circuit law.

Between them, *Sullivan*, *In re Warfarin*, and *Grandalski* do contain the words "insuperable," "workable solution," and "predictable pattern," but all three cases use the phrases to distinguish a *settlement class* where state law variations are irrelevant—because there is no need for a manageable trial—from a *litigation class* where such variations preclude class certification. *See Sullivan*, 667 F.3d at 303 (quoting *In re Warfarin* and *Amchem* and explaining that variations

4

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<sup>&</sup>lt;sup>5</sup> The quoted phrase "broad constellation" is not found in any of the three decisions, and Defendants have been unable to identify the source of this putative quotation.

Page 6 of 45

in state law will not defeat "settlement-only class certification" because the court need not inquire whether the case "would present intractable management problems," a "key" distinction from "the types of insuperable obstacles' that could render class litigation unmanageable"); In re Warfarin, 391 F.3d at 529 (holding that "variations in state laws" are "irrelevant to certification of a settlement class"); Grandalski, 767 F.3d at 179 (observing that Sullivan "concerned settlement classes, which do not pose the types of management problems that can arise" in litigation classes).

The Third Circuit addressed the actual criteria for state law groupings in *Grandalski*, agreeing with the district court that the proponent must provide an "in-depth treatment" demonstrating, inter alia, how the claims could be proven under the "varying elements" of different states' laws, how a given grouping "would apply to the facts and issues presented by this case," and how "the jury could be charged in some coherent manner relative to the proposed grouping." 767 F.3d at 183. Contrary to the Reply (Pl. EL Reply 20), Grandalski also expressly adopted Klay v. Humana, Inc., 382 F.3d 1241, 1262 (11th Cir. 2004), which recognizes that "plaintiffs face a significant burden to demonstrate the grouping is a workable solution." 767 F.3d at 183 (citing Klay and recognizing it was abrogated "on other grounds"). As this District has repeatedly found, Plaintiffs must "explain[] how their multiple causes of action could be presented to a jury for resolution in a way that fairly represents the law of the 50 states while not overwhelming jurors[.]" Chin, 182 F.R.D. at 458 (quoting In re Ford Motor Co. Ignition Switch Prods. Liab. Litig., 174 F.R.D. 332, 349 (D.N.J. 1997)).

Here, Plaintiffs cannot even satisfy their own invented standard derived from settlement classes, much less any actual legal standard for state law groupings.

First, Plaintiffs' breach of express warranty groupings admittedly intermingle states that have different statutes of limitations, requirements on manifestation of defect, reliance

requirements, privity and pre-suit notice requirements, standards to form an express warranty, and views on "zero-value" theories of injury. (Def. EL Opp. 22-29, 41-49, App. F). Plaintiffs' Reply makes little effort to explain how these differences could be overcome in a single trial or coherently explained to a jury. (See Pl. EL Reply 27-30). For example, Plaintiffs simply assert that statutes of limitations are a "non-starter" due to "nationwide tolling." (Pl. EL Reply 28). But only one state (Florida) even has a discovery rule for breach of warranty; the rest accrue upon tender, not discovery or recall, and in many instances would have expired long before the filing of any lawsuit. (Def. EL Opp., App. F). Likewise, for manifestation of defect, Plaintiffs assert that "literally all" the VCDs were adulterated. (Pl. EL Reply 28). But that argument ignores enormous variations in impurity levels, including many VCDs with no impurities or impurities within FDA allowances. (Def. EL Opp. 8-10). Plaintiffs simply ignore states requiring individual proof of actual reliance. (Def. EL Opp. 25, App. F). Plaintiffs also accuse Defendants of erring in parsing the law with respect to privity and pre-suit notice, but a comparison of the parties' authorities demonstrates it is Plaintiffs who are misstating the applicable legal standards. See Appendix P, attached hereto.

Second, Plaintiffs' breach of implied warranty groupings similarly combine states with different statutes of limitations, definitions of merchantability, requirements on manifestation of defect, privity and pre-suit notice requirements, and views on "zero-value" theories of injury. (Def. EL Opp. 22-29, 41-49, App. G). Plaintiffs' Reply again barely touches on these differences. (See Pl. EL Reply 31-32). Instead, they treat merchantability as a fait accompli based on Plaintiffs' erroneous insistence that all recalled VCDs "were literally non-merchantable in every state[.]" (Pl. EL Reply 24). But Plaintiffs cannot grant themselves a directed verdict on merchantability, and even if they could, their Reply ignores numerous other legal variations, including several identified by Defendants that Plaintiffs again erroneously criticize. See App. P.

PageID: 71340

Third, Plaintiffs' fraud groupings mix states with different burdens of proof, scienter requirements, reliance requirements, materiality requirements, and measures of damages. (Def. EL Opp. 30-32, 49-55, App. H). Plaintiffs' Reply does not dispute most of these variations; it simply asserts that the jury "can be tasked with sorting out" the differences, without even attempting to explain how the variations can be addressed with common evidence or how a jury "tasked" with unraveling the distinct fraud laws of 52 jurisdictions can be coherently instructed on those differences. Indeed, *Todd v. XOOM Energy Maryland, LLC*, No. GJH-15-154, 2020 WL 4784767 (D. Md. Aug. 18, 2020), cited by Plaintiffs, demonstrates why Plaintiffs' fraud claims cannot be certified; there, the court *denied* certification of an 18-state common law fraud class because individualized questions of reliance and causation predominated. *Id.* at \*14-15.

Fourth, Plaintiffs' consumer protection groupings mingle states that disallow class actions,<sup>7</sup> as well as states with different notice requirements, scienter requirements, reliance and causation requirements, definitions of prohibited acts, definitions of consumers, and statutes of limitations. (Def. EL Opp. 32-38, 49-55, App. I). Plaintiffs' Reply again breezes past these differences (Pl. EL Reply 33-35), asserting that FTC Guidance overcomes state law differences and that reliance may be proven classwide, without even attempting to discuss the innumerable state-by-state material variations on prohibited acts, reliance, and causation. (*Id.* 33-34; *compare* Def. EL Opp. 32-38,

<sup>&</sup>lt;sup>6</sup> Plaintiffs only discuss the element of scienter. (Pl. EL Reply 32-33). They admit some of their errors on scienter and "reassign" states to different groupings, dismiss others as "different wording," and dispute a handful as "just wrong." Again, it is Plaintiffs that are wrong. *See* App. P.

<sup>&</sup>lt;sup>7</sup> Plaintiffs urge this Court to follow the minority view expressed in *Amato v. Subaru of America*, No. 18-16118, 2021 WL 2154976, at \*7 (D.N.J. May 27, 2021), and to hold that Rule 23 displaces all state law exclusions of class actions. (Pl. EL Reply 33). The majority view holds to the contrary that state law class exclusions are bound up with the states' substantive rights and thus are not supplanted by Rule 23. *See*, *e.g.*, *In re Lipitor Antitrust Litig.*, 336 F. Supp. 3d 395, 414-17 (D.N.J. 2018); *In re Effexor Antitrust Litig.*, 357 F. Supp. 3d 363, 388 (D.N.J. 2018) (noting "the majority of district and circuit courts" have followed Justice Stevens' *Shady Grove* concurrence).

49-55, App. I). The only topic on which Plaintiffs attempt a substantive discussion is scienter,

where they assert Defendants are "flat wrong." (Pl. EL Reply 34-35). Again, however, it is

Plaintiffs that take liberties with state law. See App. P.

Finally, with respect to unjust enrichment, Plaintiffs' groupings ignore widespread state-

by-state variations on whether wrongful acts are required, whether the enrichment must have come

directly from the plaintiff to the defendant, and whether an adequate remedy at law bars the claim.

(Def. EL Opp. 38-40, 56, App. J). Plaintiffs do not grapple with these differences at all; they simply

dismiss them as "linguistic judo" and insist that the groupings must be correct because all involve

the same ultimate responsibility "to weigh all of the circumstances." (Pl. EL Reply 35). That is a

boundaryless grouping; it is akin to saying variations do not matter because the jury must

ultimately determine facts under each state's law.

In short, Plaintiffs' Reply runs away from the arguments in their opening brief, instead of

defending them—and their new arguments are no more persuasive than their original ones. For all

of these reasons, their motion should be denied.

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Respectfully Submitted:

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## **CERTIFICATE OF SERVICE**

I HEREBY CERTIFY that on May 20, 2022, I electronically filed the foregoing with the Clerk of the Court by using the CM/ECF system which will send a notice of electronic filing to all CM/ECF participants in this matter.

/s/ Gerond J. Lawrence

Gerond J. Lawrence, Greenberg Traurig, LLP

## <u>APPENDIX P – COMPETING POSITIONS ON STATE LAW VARIATIONS</u>

## **BREACH OF EXPRESS WARRANTY – PRIVITY**

State	<b>Defendants' Position</b>	Plaintiffs' Position	Discussion
Arizona	Privity is required to state a	Flory v. Silvercrest Indus.,	As discussed in Defendants' prior submission,
	claim of breach of express	Inc., 129 Ariz. 574, 580, 633	the portion of <i>Flory</i> that plaintiffs cite only
	warranty in Arizona. See	P.2d 383, 389 (1981) (holding	applies to <i>non</i> -UCC express warranties. <i>See</i>
	Flory v. Silvercrest Indus.,	under Arizona law that "[n]o	Seekings v. Jimmy GMC of Tucson, Inc., 130
	Inc., 129 Ariz. 574, 578	privity of contract [is]	Ariz. 596, 601 (1981) (the "opinion in <i>Flory</i> .
	(1981). The portion of this	requiredwhere the seller is	precludes a U.C.C. warranty claim" where
	opinion that plaintiffs cite	a remote manufacturer).	plaintiff "is not in privity with" the
	only applies to <i>non</i> -UCC		defendant).
	express warranties. See		
	Seekings v. Jimmy GMC of		
	Tucson, Inc., 130 Ariz. 596,		
	601 (1981) (the "opinion in		
	Flory precludes a U.C.C.		
	warranty claim" where		
	plaintiff "is not in privity		
	with" the defendant).		

State	<b>Defendants' Position</b>	Plaintiffs' Position	Discussion
Florida	"Florida law is not clear on whether privity is required for express warranty claims."  Badawi v. Brunswick Corp., No. 8:21-CV-1825-TPB- AAS, 2022 WL 613807, at *2 (M.D. Fla. Mar. 2, 2022).  Some courts have imposed a privity requirement. Baker v.  Brunswick Corp., No. 2:17-cv-572-FtM-99MRM, 2018 WL 1947433, at *3-4 (M.D. Fla. Apr. 25, 2018) ("general rule requires privity").	Karhu v. Vital Pharm., Inc., 2013 WL 4047016, at *6 (S.D. Fla. Aug. 9, 2013) (finding that privity was not required because "express warranties were contained on the packaging [of the pharmaceutical product] directed toward the endpurchaser").	Florida courts are <i>split</i> as to whether privity is required in cases involving economic losses, with "[t]he general rule requir[ing] privity in order to state an express warranty claim." <i>Baker v. Brunswick Corp.</i> , No.  217CV572FTM99MRM, 2018 WL 1947433, at *3 (M.D. Fla. Apr. 25, 2018) ("The Court agrees that it is not clear that privity is always required under Florida law to state a claim for breach of express warranty."); <i>see also Badawi v. Brunswick Corp.</i> , No. 8:21-CV-1825-TPB-AAS, 2022 WL 613807, at *2 (M.D. Fla. Mar. 2, 2022) ("Florida law is not clear on whether privity is required for express warranty claims."). Further, <i>Karhu</i> expressly limited its holding to the particular facts of that case. <i>See Karhu</i> , 2013 WL 4047016, at *6 ("Accordingly, <i>based on the particular facts of this case</i> , privity is not required to state a claim for breach of express warranty.") (emphasis added).

State	<b>Defendants' Position</b>	Plaintiffs' Position	Discussion
Kentucky	Privity is required in cases alleging economic loss. See Simpson v. Champion Petfoods USA, Inc., 397 F. Supp. 3d 952, 965-66 (E.D. Ky. 2019).  Plaintiffs' own authority acknowledges privity is generally required in claims for breach of express warranty and that Kentucky courts have not considered cases involving direct representations to consumers. See Naiser v. Unilever U.S., Inc., 975 F. Supp. 2d 727, 738-740 (W.D. Ky. 2013).	Naiser v. Unilever U.S., Inc., 975 F. Supp. 2d 727, 739-40 (W.D. Ky. 2013) ("an express warranty action can be maintained where alleged written, express warranties were clearly intended for the product's consumers.").	Simpson is the more recent decision and recognizes a privity requirement for economic loss. Additionally, as discussed in Defendants' prior submission, Naiser acknowledges privity is generally required in claims for breach of express warranty and that Kentucky courts have not considered cases involving direct representations to consumers. See Naiser, 975 F. Supp. 2d at 738-740.
New York	Privity is not required for <i>personal injury-based</i> express warranty claims, but New York courts are split as to whether privity is required for economic loss-based claims. <i>See Brady v. Anker Innovations Ltd.</i> , No. 18-CV-11396 (NSR), 2020 WL 158760, at *10 (S.D.N.Y. Jan. 13, 2020).	Mancuso v. RFA Brands, LLC, 454 F. Supp. 3d 197, 207 (W.D.N.Y. 2020) ("New York dispensed with the privity requirement for express warranty claims seeking economic damages").	Plaintiffs are simply citing a case from the other side of the split without acknowledging that New York courts are split on the issue of privity for economic loss-based claims. The <i>Mancuso</i> decision acknowledges the split, and only specifically holds privity is not required to sustain an express warranty cause of action "based on product advertising or labeling," while stating it is "not convinced" privity is required for other express warranty claims. 454 F. Supp. 3d at 207.

State	<b>Defendants' Position</b>	Plaintiffs' Position	Discussion
North Dakota	Plaintiffs cite no authority in support of their argument that privity is not required for economic loss claims, and, as one federal court has noted, North Dakota has not yet decided whether to abolish the privity requirement for express warranty claims based on economic losses. See Falcon for Imp. & Trade Co. v. N. Cent. Commodities, Inc., No. CIV. A2-01-138, 2004 WL 224676, at *2 (D.N.D. Jan. 30, 2004).	Haugen v. Ford Motor Co., 219 N.W.2d 462, 466 (N.D. 1974) (holding that under North Dakota law "the lack of privity between a buyer and manufacturer is no defense where product was sold under its trade name, andplaced the product in the stream of trade").	Plaintiffs are relying on a 48-year-old case that deals with products liability claims asserting personal injury for products sold under a trade name and advertising "designed to cultivate the ultimate consumer." <i>Haugen</i> , 219 N.W.2d at 466. Additionally, the defendant in that case "does not defend on the claim that there is a lack of privity." <i>Id. Haugen</i> does not address whether North Dakota has abolished the privity requirement for express warranty claims based on economic losses.
Tennessee	Privity is required in the economic loss context. See Messer Griesheim Indus., Inc. v. Cryotech of Kingsport, Inc., 131 S.W.3d 457, 463 (Tenn. Ct. App. 2003); Memphis-Shelby Cnty. Airport Auth. v. Ill. Valley Paving Co., No. 01-3041 B, 2006 WL 3041492, at *2-3 (W.D. Tenn. Oct. 26, 2006).	First Nat. Bank of Louisville v. Brooks Farms, 821 S.W.2d 925, 929 (Tenn. 1991) (holding under Tennessee law that the "manufacturer should be liable in this situation" of express warranty claims arising from "commercial losses resulting from a defectively manufactured product.").	Plaintiffs are relying on a commercial loss case in which the manufacturer "carried on an extensive advertising program promoting the sale of its products" to ultimate purchasers, and the purchaser had "relied on the manufacturer's booklets and trade name in making the purchase." <i>First Nat. Bank of Louisville</i> , 821 S.W.2d at 928-29. The more recent authority cited by Defendants holds that privity is required in the consumer economic loss context.

## BREACH OF EXPRESS WARRANTY – PRE-SUIT NOTICE

State	<b>Defendants' Position</b>	Plaintiffs' Position	Discussion
District of	At least one D.C. federal	Witherspoon v. Philip Morris	Witherspoon simply acknowledged Wesley
Columbia	court has held that "separate	<i>Inc.</i> , 964 F. Supp. 455, 464-65	Theological Seminary's holding that
	notice" – besides the filing of	(D.D.C. 1997) (constructive	"constructive notice" in the form of
	a complaint – "is required"	notice satisfies pre-suit notice	"numerous inquiries" to the manufacturer "as
	under D.C. Code Ann. § 28:2-	requirement under D.C. law).	to potential health hazards of its asbestos-
	607(3)(a). Wesley Theological		containing products" coupled with willful
	Seminary of the United		failure "to disclose a defect" may suffice to
	Methodist Church v. U.S.		satisfy notice requirement without requiring
	Gypsum Co., No. 85-1606,		the plaintiff "to threaten litigation in order to
	1988 WL 288978, at *5		provide notice." Witherspoon, 964 F. Supp. at
	(D.D.C. Jan. 5, 1988), rev'd		464. Thus, it still requires some form of
	sub nom. on other grounds		notice, just not an affirmative threat of
	Wesley Theological Seminary		litigation.
	of the United Methodist		
	Church v. U.S. Gypsum Co.,		
	876 F.2d 119 (D.C. Cir.		
	1989).		
Florida	Pre-suit notice is required	PB Prop. Mgmt., Inc. v.	In PB Prop. Mgmt., the plaintiffs had in fact
	under Florida law. Lamb v.	Goodman Mfg. Co., 2014 WL	given notice to the third-party sellers. 2014
	Graco Children's Prods.,	12640371, at *3–4 (M.D. Fla.	WL 12640371, at *4. Thus, it does not
	<i>Inc.</i> , No. 4:11-cv-477, 2012	Aug. 14, 2014) ("Plaintiffs are	dispense with the requirement for
	WL 12871963, at *2 (N.D.	correct in their assertion that	individualized notice by each buyer to each
	Fla. Jan. 24, 2012).	notice is required to be given	seller.
		to the seller, not the	
		manufacturer, under Florida	
		law.").	

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Hawaii	Relevant authority suggests	Haw. Rev. Stat. § 490:2-607	In <i>Hawaiian Fishing Co.</i> , the court concluded
Hawaii		Ü	
	that pre-suit notice is required	(pre-litigation notice of defect	adequate notice under § 490:2-607 "is a
	under Hawaii law. See	only required to "seller" under	question of fact." 1996 WL 280068, at *1.
	Hawaiian Fishing Co. v.	Hawaii law).	Thus, it does not dispense with the
	M.D.R. Inc., No. 94–15993,	·	requirement for individualized notice by each
	1996 WL 280068, at *1 (9th		buyer to each seller.
	Cir. May 24, 1996)		
	(interpreting Hawaii law and		
	affirming dismissal where		
	plaintiff "did not provide		
	adequate notice to [defendant]		
	or afford [defendant] the		
	opportunity to repair or		
	replace the defective engine").		

Illinois	Under Illinois law, "[o]nly a consumer plaintiff who suffers a personal injury may satisfy the section 2-607 notice requirement by filing a complaint." Connick v. Suzuki Motor Co., 174 Ill. 2d 482, 495 (1996) (emphases added). Plaintiffs' own authority implicitly recognizes this fact, stating that one "exception[]" to the pre-suit notice requirement exists when "a consumer plaintiff suffers a personal injury, in which case the notice requirement could be satisfied by filing a lawsuit against the seller." In re McDonald's French Fries Litig., 503 F. Supp. 2d 953, 956 (N.D. Ill. 2007) (emphasis added).	Connick v. Suzuki Motor Co., 174 Ill. 2d 482, 494 (Il. 1996.) (under Illinois law, notice not required when there is "actual knowledge").	Connick held "generalized knowledge" is insufficient; "even if a manufacturer is aware of problems with a particular product line, the notice requirement of section 2-607 is satisfied only where the manufacturer is somehow apprised of the trouble with the particular product purchased by a particular buyer." 174 Ill. 2d at 494 (emphasis added). Additionally, as discussed in Defendants' opening submission, Connick only finds notice requirement satisfied by the filing of a complaint by a plaintiff "who suffers a personal injury." 174 Ill. 2d at 495.
Indiana	Plaintiffs' own authority states that "Indiana law requires that the buyer give notice to the seller <i>before</i> bringing suit for breach of warranty." <i>In re Nexus 6P Prod. Liab. Litig.</i> , 293 F. Supp. 3d 888, 913 (N.D. Cal. 2018) (emphasis added).	Anderson v. Gulf Stream Coach, Inc., 662 F.3d 775, 782 (7th Cir. 2011) (under Indiana law, the notice requirement is satisfied where the defendant has actual knowledge of the defects).	In <i>Anderson</i> , the court found the "actual knowledge" requirement was satisfied because the plaintiffs sent the defendant a letter prior to filing suit advising the manufacturer of the specific problems they were having with their specific vehicle, and the dealer had also forward over sixty pages of warranty claims to the manufacturer. 662 F.3d at 782. Thus, "actual knowledge" is specific to the individual product at issue.

Minnesota	Plaintiffs must provide notice	Church of the Nativity v.	Church of the Nativity made clear that pre-suit
	to some party in the chain of	<i>Watpro, Inc.</i> , 474 N.W.2d	notice must be provided to <i>some</i> entity in the
	distribution. See Drobnak v.	605, 609–610	chain of distribution, even when a case is
	Andersen Corp., No. CIV 07-	(Minn.App.1991) (notice need	brought against a remote manufacturer. 474
	2249 PAM/JSM, 2008 WL	go only to immediate seller	N.W.2d 605 at 610 (plaintiff met notice
	80632, at *6 (D. Minn. Jan. 8,	under Minnesota law).	requirement in suit against remote
	2008), aff'd, 561 F.3d 778		manufacturer because buyer provided notice
	(8th Cir. 2009).		to the immediate seller; noting that such a
			requirement makes sense because the
	Plaintiffs' own authority		"immediate seller can be expected to notify
	recognizes that so long as		the manufacturer and parties further up the
	notice is provided to the		chain of distribution"), aff'd, 491 N.W.2d 1
	seller, the seller "can be		(Minn. 1992). As one court noted in
	expected to notify the		interpreting this ruling, "even under WatPro,
	manufacturer " Church of		a claim ultimately fails where plaintiffs 'did
	the Nativity of Our Lord v.		not provide specific notice of their complaints
	WatPro, Inc., 474 N.W.2d		to anyone." Drobnak v. Andersen Corp., No.
	605, 610 (Minn. Ct. App.		CIV 07-2249 PAM/JSM, 2008 WL 80632, at
	1991), <i>aff'd</i> , 491 N.W.2d 1		*6 (D. Minn. Jan. 8, 2008), aff'd, 561 F.3d
	(Minn. 1992).		778 (8th Cir. 2009).

Missouri	"Missouri courts have not	Ragland Mills, Inc. v. General	Ragland Mills made clear that pre-suit notice
	directly addressed the issue"	Motors Corp.,763 S.W.2d	must be provided to <i>some</i> entity in the chain
	of pre-suit notice, and federal	357, 361 (Mo. Ct. App. 1989)	of distribution, even when a case is brought
	courts have predicted that	(in general, buyer required to	against a remote manufacturer. See 763
	Missouri would require it.	give notice only to immediate	S.W.2d at 361 ("[P]laintiff cannot escape the
	Ridings v. Maurice, No. 15-	seller under Missouri law).	notice requirement even though it chose to
	00020-CV-W-JTM, 2019 WL		sue only the manufacturer."). And more
	4888910, at *11 (W.D. Mo.		recent authority from Missouri has similarly
	Aug. 12, 2019), on		found pre-suit notice to be a requirement
	reconsideration, No. 15-		under Missouri law. See, e.g., Ridings v.
	00020-CV-W-JTM, 2019 WL		Maurice, No. 15-00020-CV-W-JTM, 2019
	8223599 (W.D. Mo. Oct. 20,		WL 4888910, at *12 (W.D. Mo. Aug. 12,
	2019).		2019), on reconsideration, No. 15-00020-CV-
			W-JTM, 2019 WL 8223599 (W.D. Mo. Oct.
	Plaintiffs' own case requires		20, 2019) (holding that the filing of a lawsuit
	notice to an immediate seller.		before the statute of limitations had run "does
	Ragland Mills, Inc. v. Gen.		not satisfy the law" on pre-suit notice).
	Motors Corp., 763 S.W.2d		-
	357, 361 (Mo. Ct. App. 1989)		
	("The plaintiff cannot escape		
	the notice requirement even		
	though it chose to sue only the		
	manufacturer.").		

New Mexico	State law suggests filing a complaint is not sufficient notice. See Badilla v. Wal-Mart Stores E., Inc., 2017-NMCA-021, ¶ 11 (dismissing claims for lack of "adequate or timely notice"); Thornton v. Tyson Foods, Inc., 482 F. Supp. 3d 1147, 1161-62 (D.N.M. 2020) ("lack of presuit notice was unreasonable" where plaintiff "had capable and experienced counsel"), aff'd, No. 20-2124, 2022 WL 727628 (10th Cir. Mar. 11, 2022); but see Thornton v. Kroger Co., No. CIV 20-1040 JB/JFR, 2022 WL 488932, at *104 (D.N.M. Feb. 17, 2022) ("Thornton's failure to provide the Defendants with pre-suit notice does not bar her claims.").	In re Santa Fe Nat. Tobacco Co. Mktg. & Sales Pracs. & Prod. Liab. Litig., 288 F. Supp. 3d 1087, 1272 (D.N.M. 2017) (finding "that notice should not be required in these suits").	In re Santa Fe Nat. Tobacco predicted the New Mexico Supreme Court would follow California in holding that it "would not occur" to injured consumers who did not have the benefit of "legal advice" and are not steeped in "business practice" to give notice "to one with whom he has had no dealings," and thus the filing of a complaint would satisfy notice as to such consumers. 288 F. Supp. 3d at 1272. The more recent decision in Thornton v. Tyson Foods found failure to give pre-suit notice was "unreasonable" where, as here, the plaintiff "had capable and experience counsel," and "deprived Defendants of the opportunity to respond to Plaintiff's concerns and explore settlement." 482 F. Supp. 3d at 1161-62.
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Pennsylvania	State law regarding whether	In re Nexus 6P Prod. Liab.	In re Nexus simply held the filing of a
	filing a complaint is sufficient	Litig., 293 F. Supp. 3d 888,	complaint was sufficient notice to "preclude
	notice is in conflict. Compare	914 (N.D. Cal. 2018)	dismissal" of an express warranty claim for
	Precision Towers, Inc. v. Nat-	("Pennsylvania state courts	failure to provide notice, while also finding
	Com, Inc., No. 2143, 2002	have held that the filing of a	"the timeliness of the notice is a factual issue
	WL 31247992, at *5 (Pa.	complaint may satisfy the	better resolved at a later stage of the
	Com. Pl. Sept. 23, 2002)	notice requirement for a	litigation[.]" 293 F. Supp. 3d at 914. Thus,
	("The filing of a complaint	breach of warranty claim).	timeliness of notice remains an individualized
	has been held to satisfy the		issue under <i>In re Nexus</i> . Moreover, the more
	notice requirement for a		recent Pennsylvania federal decision in
	breach of warranty claim."),		Lisowski found the filing of a lawsuit
	with Lisowski v. Henry		insufficient to satisfy pre-suit notice. 501 F.
	Thayer Co., 501 F. Supp. 3d		Supp. 3d at 330-31.
	316, 330-31 (W.D. Pa.		
	2020), on reconsideration in		
	part, No. CV 19-1339, 2021		
	WL 1185924 (W.D. Pa. Mar.		
	30, 2021) (neither		
	constructive notice nor the		
	filing of the lawsuit satisfied		
	the pre-suit notice		
i	requirement).		

Rhode Island	Pre-suit notice is required. See	In re Abilify (Aripiprazole)	Plaintiffs assert that pre-suit notice is not
Terrode Israira	Saber v. Dan Angelone	Prod. Liab. Litig., 2021 WL	required in Rhode Island, but do not cite a
	Chevrolet, 811 A.2d 644, 653	1041017, at *5 (N.D. Fla.	single case holding that this is the case with
	(R.I. 2002); <i>Hyde v. Philip</i>	Feb. 10, 2021) (Rhode Island	respect to claims for breach of <i>express</i>
	Morris, Inc., No. C.A. 97-	"the filing of the complaint	warranty. <i>In re Abilify</i> simply quotes
	0359ML, 1998 WL 656074,	constituted sufficient notice of	DiPetrillo v. Dow Chem. Co., 729 A.2d 677,
	at *7 (D.R.I. May 1, 1998).	the breach of the implied	683 (R.I. 1999), which found only that "the
	Plaintiffs' authority regarding	warranty.").	filing of the complaint constituted sufficient
	notice is inapposite because it		notice of the breach of the <i>implied</i>
	does not involve a claim for		warranty.") (emphasis added). 2021 WL
	breach of express warranty.		1041017, at *5. Conversely, as discussed in
	See DiPetrillo v. Dow Chem.		Defendants' initial submission, pre-suit notice
	Co., 729 A.2d 677, 683 (R.I.		is required for claims for breach of <i>express</i>
	1999).		warranty. Hyde v. Philip Morris, Inc., No.
			C.A. 97-0359ML, 1998 WL 656074, at *7
			(D.R.I. May 1, 1998) ("At no time did
			plaintiff provide defendant with notice that
			defendant breached any express warranty and
			thus, plaintiff's claim for breach of express
			warranty should be dismissed.").

663 (S.C. Ct. App. 1992).

South Carolina	Pre-suit notice is required.	In re Volkswagen Timing	Although the court in <i>In re Volkswagen</i>
	Sandviks v. PhD Fitness,	Chain Prod. Liab. Litig., 2017	Timing Chain Prod. Liab. Litig. did mention
	LLC, No. 1:17-CV-00744-	WL 1902160 (D.N.J. May 8,	that some of the plaintiffs in the multi-state
	JMC, 2018 WL 1393745, at	2017) (finding that under	class at issue were asserting claims under
	*2-3 (D.S.C. Mar. 20, 2018)	South Carolina law, the buyer	South Carolina law, it did not cite a single
	("After the acceptance of	of a product is only required	case from South Carolina when discussing
	goods, 'the buyer must within	to provide notice to the seller,	notice, and based its finding that pre-suit
	a reasonable time after he	and not "the remote	notice was not required against a "remote
	discovers or should have	manufacturer" of product)	manufacturer" on a case interpreting New
	discovered any breach notify	(Linares, J.).	Jersey law. <i>Id.</i> at *13. By contrast, as
	the seller of breach or be		discussed in Defendants' initial submission,
	barred from any remedy."");		the District of South Carolina has made clear
	Dilly v. Pella Corp., No. 2:14-		that pre-suit notice is required under South
	CV-03307-DCN, 2016 WL		Carolina law. See Sandviks v. PhD Fitness,
	53828, at *11 (D.S.C. Jan. 4,		<i>LLC</i> , No. 1:17-CV-00744-JMC, 2018 WL
	2016).		1393745, at *3 (D.S.C. Mar. 20, 2018)
			(dismissing express warranty claim where the
	The case Plaintiffs cite is		complaint was "devoid of any allegations that
	governed by <i>North</i> Carolina		Plaintiff provided Defendants with reasonable
	substantive law. See Seaside		notice of their alleged warranty breaches").
	Resorts Inc. v. Club Car, Inc.,		
	308 S.C. 47, 416 S.E.2d 655,		

Virginia	Pre-suit notice is required	Yates v. Pitman Mfg., Inc.,	Yates clearly and expressly holds that,
	from buyers. See Stockinger v.	257 Va. 601, 605, 514 S.E.2d	"accepting the statute's plain meaning, it is
	Toyota Motor Sales USA Inc,	605, 607 (1999) ("We hold,	apparent that the notice of breach is required
	No.	therefore, that only buyers;	from the 'buyer' of the goods." 257 Va. at
	LACV1700035VAPKLSX,	i.e., those who buy or contract	605. Plaintiffs purport to represent classes of
	2017 WL 10574372, at *9	to buy goods from a seller	buyers, and thus must give pre-suit notice
	(C.D. Cal. July 7, 2017);	must give notice.").	under Virginia law.
	Banh v. Am. Honda Motor	-	-
	Co., No. 2:19-CV-05984-		
	RGK-AS, 2019 WL 8683361		
	(C.D. Cal. Dec. 17, 2019);		
	Kerr v. Hunter Div., 32 Va.		
	Cir. 497 (1981).		
	Plaintiffs' own case states that		
	notice is required where the		
	plaintiff was the purchaser of		
	the product. See Yates v.		
	Pitman Mfg., Inc., 257 Va.		
	601, 605 (1999).		

Washington	Notice may be required to an	Washington has a	There is no disagreement between the parties'
, , <b>,</b> , , , , , , , , , , , , , , , ,	immediate seller. See Wash.	downstream purchaser	authorities on this point. Defendants' initial
	Rev. Code Ann. § 62A.2-	exception wherein the notice	submission acknowledged the notice
	607(3); Cats v. Monaco RV,	requirement applies only to a	requirement may be limited to an immediate
	<i>LLC</i> , 2016 WL 5253204, at	buyer's "knowledge of a	seller and may not be an absolute requirement
	*4 (W.D. Wash. Sept. 22,	defect prior to acceptance,	under Washington law.
	2016).	and does not apply to	
		downstream purchasers." Cats	
	Federal courts have noted that	v. Monaco RV, LLC, 2016	
	it is not clear whether pre-suit	WL 5253204, at *4 (W.D.	
	notice is an absolute	Wash. Sept. 22, 2016).	
	requirement. See Donohue v.	1 , , ,	
	<i>Apple, Inc.</i> , 871 F. Supp. 2d		
	913, 930 (N.D. Cal. 2012);		
	Stockinger v. Toyota Motor		
	Sales USA Inc, No. LACV		
	17-00035-VAP (KLSx), 2017		
	WL 10574372, at *11 (C.D.		
	Cal. July 7, 2017).		

## **BREACH OF IMPLIED WARRANTY – PRIVITY**

State	<b>Defendants' Position</b>	Plaintiffs' Position	Discussion
California	Privity is required in	California law recognizes an	Plaintiffs assert that California recognizes an
	economic loss cases. See	exception to privity in implied	exception to the privity requirement in cases
	Blanco v. Baxter Healthcare	warranty claims for	involving pharmaceutical drugs intended for
	<i>Corp.</i> , 158 Cal. App. 4th	pharmaceutical drugs	human consumption. However, the case
	1039, 1058 (2008) ("Privity	intended for human	Plaintiffs cite for this proposition, <i>Haley</i> ,
	of contract is a prerequisite in	consumption, which applies	involves allegations of personal injury, as do
	California for recovery on a	both to bodily injury and	the cases on which it relies. 2016 WL
	theory of breach of implied	economic loss claims. See,	10966426, at *1, *3-4. Plaintiffs fail to cite
	warranties of fitness and	e.g., Haley v. Bayer	any authority suggesting that privity is not
	merchantability.") (citation	Healthcare Pharms. Inc.,	required in cases involving purely economic
	omitted).	2016 WL 10966426, at *3–4	loss. Indeed, the law is to the contrary. See,
		(C.D. Cal. June 9, 2016)	e.g., Osborne v. Subaru of Am., Inc., 198 Cal.
		(cataloguing cases).	App. 3d 646, 656 (1988) (noting in the
			context of a class action for economic loss
			that "privity is required" in California); see
			also Blanco, 158 Cal. App. 4th at 1058
			("Privity of contract is a prerequisite in
			California for recovery on a theory of breach
			of implied warranties of fitness and
			merchantability.") (citations omitted).

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Georgia	Privity is required. <i>Terrill v</i> .	Georgia law allows implied	Lee relies on Georgia authority holding that
	Electrolux Home Prods., Inc.,	warranty claims for economic	no privity is required where the manufacturer
	753 F. Supp. 2d 1272, 1288	loss damages where the	issues an <i>express warranty</i> "running to the
	(S.D. Ga. 2010) ("Georgia	remote manufacturer has	purchaser" or "to the ultimate consumer." 806
	law generally requires direct	made express warranties to	F. Supp. 2d at 1326. It does not recognize a
	privity between the seller and	the ultimate consumer. <i>Lee v</i> .	privity exception for <i>implied warranties</i> .
	buyer of goods for the implied	Mylan Inc., 806 F. Supp. 2d	
	warranty of merchantability to	1320, 1325–26 (M.D. Ga.	
	apply.").	2011).	
Virginia	Privity is required. See Beard	Virginia has legislatively	Plaintiffs argue that Virginia's privity
	Plumbing & Heating, Inc. v.	abolished privity for claims	requirement was legislatively abolished,
	Thompson Plastics, Inc., 152	seeking direct (as opposed to	citing <i>Gasque</i> . However, the Virginia
	F.3d 313, 319 (4th Cir. 1998)	consequential) economic	Supreme later found that, notwithstanding the
	(privity is still required for	damages. Gasque v. Mooers	statute, privity <i>is</i> still required to bring an
	economic loss claims for	Motor Car Co., 227 Va. 154,	implied-warranty claim seeking only
	breach of the implied	162, 313 S.E.2d 384, 390 (Va.	economic loss. See Beard Plumbing &
	warranty of merchantability,	1984).	Heating, Inc. v. Thompson Plastics, Inc., 152
	notwithstanding the language		F.3d 313, 319-321 (4th Cir. 1998).
	of Va. Code § 8.2-318).		

## **BREACH OF IMPLIED WARRANTY – PRE-SUIT NOTICE**

State	<b>Defendants' Position</b>	Plaintiffs' Position	Discussion
Iowa	It is unclear whether pre-suit	In re MyFord Touch	Plaintiffs argue that notice to manufacturers is
	notice is required in implied	Consumer Litig., 46 F. Supp.	not required to state a claim for breach of
	warranty suits against remote	3d 936, 977 (N.D. Cal. 2014)	implied warranty under Iowa law. But the
	manufacturers. Compare	("Under Iowa law, notice to	Iowa Supreme Court has held that the state
	Randa v. U.S. Homes, Inc.,	the manufacturer is not	does require pre-suit notice. See Randa v.
	325 N.W.2d 905, 909-10	required.").	U.S. Homes, Inc., 325 N.W.2d 905, 909-10
	(Iowa Ct. App. 1982) (stating		(Iowa Ct. App. 1982). While plaintiffs cite a
	that notice is a prerequisite to		federal case, In re MyFord Touch Consumer
	recovery in an action for		Litig., holding that Iowa does not require
	alleged breach of warranty of		notice in cases involving personal injuries,
	merchantability), with In re		Plaintiffs do not cite – and Defendants have
	MyFord Touch Consumer		been unable to locate – any authority
	Litig., 46 F. Supp. 3d 936		suggesting that such an exception to the
	(N.D. Cal. 2014).		notice requirement applies in an economic
			loss case like this one.

Maine	Unclear as to pre-suit notice.	Decisions interpreting Maine	Plaintiffs cite <i>Muehlbauer</i> for the proposition
	The only relevant case	law have found that pre-suit	that pre-suit notice is not required under
	Defendants have identified	notice is not necessary when	Maine law where defendants have
	that discusses pre-suit notice	the defendant has constructive	constructive notice of a claim for breach of
	is an out-of-state federal case.	notice of the product defect.	implied warranty. But that case specifically
	Muehlbauer v. Gen. Motors	Muehlbauer v. Gen. Motors	notes that notice requirements have not been
	Corp., No. 05-C-2676, 2008	<i>Corp.</i> , 2008 WL 4542650, at	extensively analyzed by Maine courts and are
	WL 4542650, at *4-5 (N.D.	*4 (N.D. Ill. July 22, 2008)	therefore unsettled. 2008 WL 4542650, at *4-
	Ill. July 22, 2008) (noting	(compiling and discussing	5.
	Maine's generally liberal	authorities).	
	notice requirements, finding		
	"§ 2-607(3)(a) has not been		
	subject to extensive analysis		
	by the Maine courts," and		
	stating that it previously held		
	that a "specific pre-suit		
	complaint" to defendants was		
	not required).		

Massachusetts	Failure to provide pre-suit	Under Massachusetts law, the	The court in <i>In re Ford Motor Co.</i> reiterated
	notice precludes recovery if	filing or joining of a	the prejudice standard to dismiss for failure to
	the defendant proves	complaint is sufficient. In re	give pre-suit notice, and acknowledged that
	prejudice as a result. Mass.	Ford Motor Co. E-350 Van	prejudice would have to be proven on the
	Gen. Laws Ann. ch. 106, § 2-	Prod. Liab. Litig. (No. II),	factual record. 2010 WL 2813788, at *78-79.
	318 ("Failure to give notice	2010 WL 2813788, at *78	That simply confirms that prejudicial lack of
	shall not bar recovery under	(D.N.J. July 9, 2010),	pre-suit notice is an individualized issue.
	this section unless the	amended, 2011 WL 601279	
	defendant proves that he was	(D.N.J. Feb. 16, 2011).	
	prejudiced thereby."); Smith		
	v. Robertshaw Controls Co.,		
	410 F.3d 29, 36 (1st Cir.		
	2005) (applying		
	Massachusetts law) (plaintiff		
	failed to give notice since he		
	"has not suggested that he		
	gave [defendant] any notice of		
	his claim other than the filing		
	of the complaint").		

New York	Pre-suit notice is required. See	New York courts and courts	Plaintiffs assert that pre-suit notice is not
	Valcarcel v. Ahold U.S.A.,	interpreting New York law	required to state a claim for breach of implied
	<i>Inc.</i> , No. 21-cv-07821, 2021	have found that pre-suit notice	warranty under New York law if the product
	WL 6106209, at *9 (S.D.N.Y.	is not necessary when the	at issue was intended for human consumption,
	Dec. 22, 2021) (applying New	product defect is for products	citing a federal case. See In re Hydroxycut
	York law) (pre-suit notice is a	intended for human	Mktg. & Sales Practices Litig., 2010 WL
	prerequisite to a claim for	consumption. In re	2839480, at *3 (S.D. Cal. July 20, 2010).
	breach of implied warranty,	Hydroxycut Mktg. & Sales	However, that case merely notes that notice is
	absent allegations of physical	Practices Litig., 2010 WL	not required in cases involving allegations of
	injuries); Brown v. Kerry Inc.,	2839480, at *3 (S.D. Cal. July	personal injury. <i>Id.</i> at *4. Here, plaintiffs
	No. 20 Civ. 9730 (PGG)	20, 2010).	allege only economic losses. As a result, the
	(JLC), 2022 WL 669880, at		pre-suit notice requirement applies. See
	*6 (S.D.N.Y. Mar. 7, 2022)		Valcarcel v. Ahold U.S.A., Inc., No. 21-cv-
	(dismissing an economic loss		07821, 2021 WL 6106209, at *9 (S.D.N.Y.
	breach of implied warranty		Dec. 22, 2021) (applying New York Law);
	claim due to "Plaintiff's		Brown v. Kerry Inc., No. 20 Civ. 9730 (PGG)
	failure to allege pre-suit		(JLC), 2022 WL 669880, at *6 (S.D.N.Y.
	knowledge").		Mar. 7, 2022).

## **COMMON LAW FRAUD – SCIENTER**

State	<b>Defendants' Position</b>	Plaintiffs' Position	Discussion
Alaska	Actual knowledge of falsity.	Defendants are "just wrong."	Zeman affirmed summary judgment against
	See City of Fairbanks v.	(citing Zeman v. Lufthansa	the plaintiff on a fraud claim asserting
	Amoco Chem. Co., 952 P.2d	German Airlines, 699 P.2d	reckless indifference, and cited Wisconsin
	1173, 1176 (Alaska 1998)	1274, 1285 (Alaska 1985)).	law regarding what may constitute reckless
	("The scienter element		indifference in the context of a promise made
	requires that the defendant		without care whether it will be kept. 699 P.2d
	know the falsity of the		at 1285. Notwithstanding the language from
	representation. The tort of		Zeman and Plaintiffs' previously-cited case,
	fraudulent misrepresentation		Larson v. Hugill, 15 Alaska 348, 356 (D.
	requires proof that the maker		Alaska 1954), subsequent decisions from the
	knew of the untrue character		Alaska Supreme Court have indicated that
	of his or her representation.");		scienter for common law fraud requires actual
	see also Shehata v. Salvation		knowledge of falsity. See Shehata, 225 P.3d
	Army, 225 P.3d 1106, 1114		at 1114 ("Common law fraud claims require a
	(Alaska 2010) (common law		showing of knowledge of the falsity of
	fraud requires "knowledge of		the representation."); City of Fairbanks, 952
	the falsity of the		P.2d at 1176 n.4 ("The scienter element
	representation").		requires that the defendant know the falsity of
			the representation. The tort of fraudulent
			misrepresentation 'requires proof that the
			maker knew of the untrue character of his or
			her representation.") (citation omitted).

Illinois	Knowledge or belief in the falsity of the representation. <i>See DeHart v. DeHart</i> , 986 N.E.2d 85, 97 (Ill. 2013) ("To constitute fraud in the inducement, the defendant must have made a false representation of material fact, knowing or believing it to be false and doing it for the purpose of inducing one to act.").	Duran v. Leslie Oldsmobile, Inc., 594 N.E.2d 1355 (III. App. 1992) (Illinois scienter element "that was known or believed by the speaker to be untrue or made in culpable ignorance of its truth or falsity" (emphasis added)).	Plaintiffs cannot override a decision of the Illinois Supreme Court regarding the correct standard of intent by citing an appellate court decision issued more than two decades earlier. Even if "culpable ignorance" is still a cognizable standard in Illinois, Plaintiffs offer no information indicating what makes ignorance "culpable" or differentiating it from knowledge or belief in falsity.
Massachusetts	Actual knowledge of falsity. See Nemirovsky v. Daikin N. Am., LLC, 177 N.E.3d 901, 913 (Mass. 2021) (fraud plaintiff must show that the defendant made a "false representation of a material fact with knowledge of its falsity").	Under Massachusetts law, the claims of common law fraud (which requires actual knowledge) and intentional misrepresentation are merged. (citing Ex. 269, Massachusetts jury instructions).	Plaintiffs' assertion that fraud and misrepresentation "merge" is a non sequitur, and their citation of the Massachusetts pattern instruction is irrelevant. Nemirovsky accurately recites the most current version of the scienter requirement in Massachusetts, and requires "knowledge of [the representation's] falsity." 177 N.E.3d at 913.
Minnesota	Actual knowledge of falsity or reckless disregard as to truthfulness. <i>See Driscoll v. Standard Hardware, Inc.</i> , 785 N.W.2d 805, 810-11 (Minn. Ct. App. 2010).	U.S. Bank N.A. v. Cold Spring Granite Co., 802 N.W.2d 363, 373 (Minn. 2011) (Minnesota scienter element articulated as "made with knowledge of the falsity of the representation or made without knowing whether it was true or false" (emphasis added)).	The parties' cases do not conflict. "Without knowing whether it was true or false" is simply a different articulation of the "reckless disregard as to truthfulness" standard.

## **CONSUMER PROTECTION – SCIENTER**

State	<b>Defendants' Position</b>	Plaintiffs' Position	Discussion
District of	A "knowing and deliberate	Beck v. Test Masters Educ.	Plaintiffs' authority indicates a plaintiff need
Columbia	misrepresentation of goods	Servs. Inc., 994 F. Supp. 2d	not prove "intentional misrepresentation" to
	and services." In re Dawson,	90, 93–94 (D.D.C. 2013)	prevail, but "must, however, allege a material
	411 B.R. 1, 54 (Bankr. D.D.C.	(finding that under D.C.	fact that tends to mislead." 994 F. Supp. 2d at
	2008).	CPPA, a plaintiff does not	94. Thus, it confirms the requirement of
		have to allege or prove	materiality and tendency to mislead, both of
		intentional misrepresentation	which are individualized questions.
		or failure to disclose in order	-
		to prevail on the claim).	

	T		
Illinois	Intent that consumers rely	Chow v. Aegis Mortg. Corp.,	Chow confirms Defendants' position that
	upon misrepresentation or	286 F. Supp. 2d 956, 963	Illinois requires a showing of intent to induce
	omission is required. See Totz	(N.D. Ill. 2003) (find that the	reliance to establish a claim under Illinois
	v. Cont'l DuPage Acura, 602	"deceptive act and intent	consumer protection statute. 286 F. Supp. 2d
	N.E.2d 1374 (Ill. App. Ct.	requirements can be satisfied	at 963 (to satisfy intent requirement, plaintiff
	1992) (intent that consumer	by innocent	must show "that the defendant intended the
	rely on nondisclosure must be	misrepresentations of a	plaintiff to rely on the (intentionally or
	shown); see also People ex	defendant.").	unintentionally) deceptive information
	rel. Madigan v. United		given").
	Constr. of Am., Inc., 981		
	N.E.2d 404 (Ill. App. Ct.		
	2012) (intent that others rely		
	must be shown for alleged		
	affirmative		
	misrepresentations).		

Kansas	The required level of	Defendants' own Appendix I	Plaintiffs are expressing agreement with
	knowledge/intent varies	concedes that for the	Defendants' position on the intent
	depending on which statutory	deceptive acts prong of	requirement. It is unclear what Plaintiffs
	provision was allegedly	Kansas CPA, the standard is	consider "flat wrong" about a standard they
	violated. See, e.g., Kan. Stat.	"knowingly or with reason to	agree governs.
	§§ 50-626(b)(1), (4), (7), (8),	know."	
	(9), (10) (plaintiff alleging		
	various types of alleged		
	misrepresentations must prove		
	defendant acted "knowingly		
	or with reason to know"); id.		
	§§ (b)(2), (3) (imposing		
	liability for "willful" for		
	omission of or an		
	"exaggeration, falsehood,		
	innuendo or ambiguity" as to		
	a material fact); see also Via		
	Christi Reg'l Med. Ctr., Inc.		
	v. Reed, 298 Kan. 503, 521,		
	314 P.3d 852, 865 (2013)		
	("the 'knowingly or with		
	reason to know' standard of		
	K.S.A. 50-626(b)(1) is a more		
	forgiving one when		
	compared with the willfulness		
	standard of K.S.A. 50-		
	626(b)(2) and (b)(3)").		

Minnesota	Plaintiff must prove that the	301 Clifton Place L.L.C. v.	301 Clifton Place confirms Defendants'
	defendant had an "intent that	301 Clifton Place Condo.	position that Minnesota law requires a
	others rely" on the alleged	Ass 'n, 783 N.W.2d 551, 563	showing of "intent that others rely" to
	misstatement at issue. See	(Minn. Ct. App. 2010)	establish a claim under Minnesota consumer
	Minn. Stat. § 325F.69 ("intent	("Liability does not require	protection statute. See 783 N.W.2d at 563
	that others rely"). The	that the false statement be	("The MCFA penalizes fraud or
	Minnesota Supreme Court has	intentional. Meyer v. Dygert,	misrepresentation 'with the intent that others
	interpreted this requirement	156 F. Supp. 2d 1081, 1086	rely' on the false promise in purchasing 'any
	"to have imposed on [the	(D. Minn. 2001)).	merchandise.") (quoting Minn. Stat. §
	plaintiff] the additional		325F.69, subd. 1).
	requirements of proving that		
	any misleading statements or		
	deceptive practices were		
	knowingly made or		
	employed." Jenson v. Touche		
	Ross & Co., 335 N.W.2d 720,		
	727 (Minn. 1983) (superseded		
	on other grounds).		

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New Hampshire	Plaintiffs must show some	Beer v. Bennett, 993 A.2d	Beer confirms Defendants' position that New
	level of "rascality," and a	765, 769 (N.H. 2010) ("We	Hampshire law employs the "rascality" test to
	misrepresentation made	conclude that [in New	determine which practices "are covered by"
	without knowledge or any	Hampshire] the defendant's	the New Hampshire consumer protection
	reason to suspect that it is	reckless disregard for the truth	statute. 993 A.2d at 769 (citations omitted)
	untrue is not a violation.	of his statements satisfies the	(stating that rascality test "requires the
	Kelton v. Hollis Ranch, LLC,	degree of knowledge or intent	plaintiff to show 'that the defendant's acts
	927 A.2d 1242 (N.H. 2007).	required by <i>Kelton</i> .").	attained a level of rascality that would raise
	However, intent to deceive or		an eyebrow of someone inured to the rough
	actual knowledge is not a		and tumble of the world of commerce.").
	requirement.		
	_		
	Intent, however, is required to		
	obtain multiple damages		
	(double, treble). See Unit		
	Owners Ass'n of Summit Vista		
	Lot 8 Condo. v. Miller, 677		
	A.2d 138, 141-42 (N.H.		
	1996).		

Case 1:19-md-02875-RMB-SAK	Document 20
	PageID: 713

North Dakota	Intent that others rely on the defendant's deception is required. N.D. Cent. Code § 51-15-02.  Plaintiffs seeking double or treble damages must prove a "knowing violation." N.D. Cent. Code § 51-15-09 (multiple damages for "knowing" violations); <i>DJ Coleman, Inc. v. Nufarm Americas, Inc.</i> , 693 F. Supp. 2d 1055, 1076-77 (D.N.D. 2010).	Under North Dakota's Consumer Fraud Act, a plaintiff need only prove that the defendant intended the plaintiff to rely on the statement contended to be deceptive. N.D.C.C. § 51-15- 02; see also DJ Coleman, Inc. v. Nufarm Americas, Inc., 693 F. Supp. 2d 1055 (D.N.D. 2010).	Plaintiffs' authorities are in full agreement with Defendants' position on the intent requirement. It is unclear what Plaintiffs consider "flat wrong" about a standard they agree governs.
Oregon	Conduct must be willful to be actionable. <i>Luedeman v. Tri-West Const. Co.</i> , 592 P.2d 281, 282 (Or. Ct. App. 1979).	Gilberto v. Walgreen Co., 2020 WL 1890538, at *2 (D. Or. Apr. 16, 2020) (finding that you only need show that a "Defendant was reckless as required to maintain a class action under Oregon's UTPA.").	Plaintiffs' authority addresses a separate question and further demonstrates that Oregon law varies from every other state. In <i>Luedeman</i> , the court held that willfulness is required under O.R.S. 646.638(1), "which creates the private right of action for unlawful trade practices[.]" 592 P.2d at 282. In <i>Gilberto</i> , the court addressed the intent standard to maintain a class action under O.R.S. 646.638(8)(a), which requires a showing that the defendant's act was reckless or knowing to maintain a class action. Thus, unlike any other state, there are two distinct intent requirements in Oregon—a willfulness requirement for a private action, and a reckless or knowing requirement for a class action.

Wisconsin	Certain prohibited acts require	Defendants' own Appendix I	Plaintiffs are expressing agreement with
	that the misrepresentation be	concedes that under	Defendants' position on the intent
	made with intent to induce the	Wisconsin's CPA, the	requirement. It is unclear what Plaintiffs
	purchase of the property at	plaintiff need only prove that	consider "flat wrong" about a standard they
	issue. See Wis. Stat. §	the defendant's	agree governs.
	100.18(1) (prohibiting	misrepresentation was made	
	deceptive conduct made "with	with the intent to induce the	
	intent to induce the public in	purchase at issue.	
	any manner to enter into any		
	contract or obligation relating		
	to the purchase" of an item or		
	property); Reuben v. Koppen,		
	784 N.W.2d 703 (Wis. Ct.		
	App. 2010) (noting that proof		
	of "intent to induce the		
	purchase" at issue "is		
	necessary for the WIS. STAT.		
	§ 100.18 cause of action").		